

Master of Management in Hospitality

Post Graduate Report

for the Class of 2007



Cornell University
School of Hotel Administration

Post Graduate Report, Class of 2007

Master of Management in Hospitality

U.S. Base Salaries

<i>Mean</i>	<i>Median</i>	<i>Range</i>	<i>Mean Relocation/Bonus</i>
\$60,112	\$55,000	\$25,000 - \$100,000	\$4,851

- 66% of respondents' salaries are within the range of \$50,000 – \$75,000.
- 62% of respondents reported a relocation and/or signing bonus.
- Additional compensation may include commission or year-end bonus.

Base Salaries by Industry Segment

<u>U.S. Employment</u>	<i>Mean</i>	<i>Median</i>	<i>Range</i>	<i>Number of Students</i>	<i>Percent of Respondents</i>	<i>Percent of Class</i>
Hotel/Resort - Property	\$44,109	\$41,000	\$25,000 - \$75,000	7	15%	12%
<i>Rooms Division (4), Conference Services, Event Management, Food & Beverage</i>						
Hotel/Resort - Corporate	\$67,143	\$65,000	\$50,000 - \$100,000	7	15%	12%
<i>Acquisitions, Asset Management, Development, Finance, Marketing, Project Management, Revenue Management</i>						
Real Estate/Consulting	\$65,000	\$67,500	\$50,000 - \$75,000	7	15%	12%
<i>Consulting (2), Finance (2), Asset Management, Entrepreneurial, Family Business</i>						
Casino/Gaming	\$64,167	\$60,000	\$52,500 - \$80,000	3	6%	5%
<i>Development, Food & Beverage, Marketing</i>						
Managed Services	\$52,333	\$55,000	\$42,000 - \$60,000	3	6%	5%
Other	\$71,000	\$65,000	\$50,000 - \$100,000	6	13%	11%
<i>Restaurant (2), Consumer Products, E-Commerce, Education, Night Club</i>						

International Employment

Hotel/Resort - Property	\$44,520	\$45,000	\$33,600 - \$50,000	5	10%	9%
<i>Marketing (2), Rooms Division (2), Quality Service</i>						
Hotel/Resort - Corporate	\$45,333	\$50,000	\$36,000 - \$50,000	3	6%	5%
<i>Corporate Operations, Development, Revenue Management</i>						
Other	\$63,309	\$44,100	\$30,000 - \$130,000	7	15%	12%
<i>Real Estate (3), Education (2), Serviced Residences, Travel/Tourism</i>						

Percentages reflect the number of students who have accepted a position in the industry segment, whether or not a salary was reported. Numbers are based on 57 graduates and 48 reported acceptances.

Post Graduate Report, Class of 2007

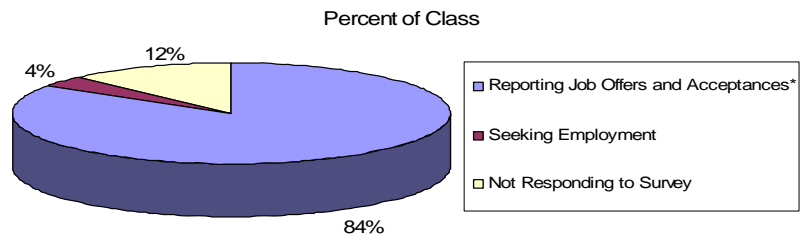
Master of Management in Hospitality

Class of 2007 Profile

Number of Students	57
Average Age	29
Women	48%
Minority*	15%
International	57%

*Includes American Indian/Alaskan, Asian American, and Hispanic.

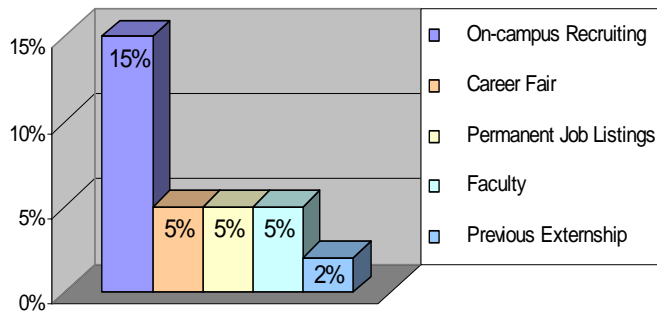
Employment Status



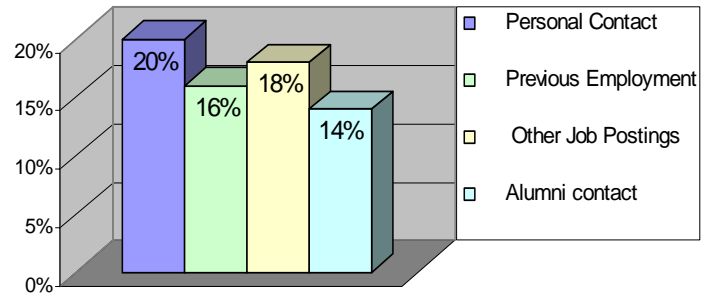
*Includes graduates entering family business or entrepreneurial venture.

Sources of Accepted Offers

Cornell Sources 32%



Other Sources 68%



Accepted Starting Base Salaries by Geographic Location

Location	Mean	Median	Range	Number of Students	Percent of Respondents	Percent of Class
<i>United States</i>						
Northeast*	\$57,307	\$55,000	\$25,000 - \$100,000	9	20%	16%
West	\$63,929	\$65,000	\$50,000 - \$80,000	7	16%	12%
Mid Atlantic/Midwest	\$65,833	\$65,000	\$50,000 - \$90,000	6	14%	11%
Southeast	\$42,250	\$41,000	\$32,000 - \$55,000	4	9%	7%
Southwest	\$72,000	\$75,000	\$41,000 - \$100,000	3	7%	5%
<i>International</i>	\$52,748	\$45,000	\$30,000 - \$130,000	15	34%	26%

*Includes New York City Metro area.

Note: All statistics in this report are based on the students who responded to each section of the survey.

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2007 MMH graduates follow many paths of success...

Andre Balazs Properties/Hotel Chelsea, *Director of Operations*

ARAMARK, *Food Service Director, Pathways to Leadership**

Ascott International Management Pte. Ltd. – Singapore
Assistant Manager, Assistant Vice President of Operations

Ashford Hospitality Trust, *Financial Analyst*

Aurora Inn, *Banquet Director*

The Box, *General Manager*

Camden Hospitality Group, *Vice President of Acquisitions*

China Grill Management, *Restaurant Manager*

Ecole Hoteliere de Lausanne – Switzerland, *Professor*

Excelsior Hotel Ernst – Germany, *Marketing Manager*

Extended Stay Hotels, *Financial Analyst*

Four Seasons Hotels & Resorts, *Assistant Manager,*
Front Desk Agent, Assistant Reservation Manager – France

HEI Hotels and Resorts, LLC, *Analyst*

Hilton Hotels Corporation, *Manager of Partnership Marketing*

Horwath HTL – Singapore, *Consultant*

hotelAVE, *Associate*

InterContinental - Hong Kong, *Project Leader*

Jones Lang LaSalle Hotels – Singapore, *Analyst*

Kimpton Hotel & Restaurant Group
Area Director of Revenue Analysis

Mandara Spa – Malaysia, *Project Coordinator*

Marriott International, *Manager of Feasibility*

Meaningful Company Limited, *Manager*

MGM Mirage, *Slots Marketing Manager, Senior Research Analyst*

Millennium Hotels – Singapore, *Research Analyst*

Ngee Ann Polytechnic – Singapore, *Lecturer*

The Chartres Lodging Group, LLC
Asset Management Analyst

PricewaterhouseCoopers, *Associate*

Raffles Hotel - Singapore, *Quality Service Manager*

Realstar Group Limited – England, *Acquisitions Analyst*

S.C. Johnson & Son, Inc., *Assistant Brand Manager*

Singapore Tourism Board – Singapore
Assistant Director of Leisure Planning

Stanford Graduate School of Business
Head of Instruction and Research Services

Tarsadia Hotels, *Guest Services Manager*

Terra Resort Group, *Assistant Hotel Manager*

The Ritz-Carlton Hotel Company
Meeting and Special Events Assistant

Travelocity, *Market Manager*

Trinity Hotel Investors, *Associate*

White Lodging Services, *Project Manager*

Wintergreen Hospitality Partners, *Entrepreneur*

Wynn Las Vegas, *Executive Leadership Trainee*

Yin Yankee Cafe, *General Manager*

YTL Hotel & Properties – Malaysia
Executive Assistant Manager

**More than one person accepted a position with this company.*